



Trustpair

ORACLE®

# Client Story

How Societe Generale secures its vendor database directly from Oracle **to prevent vendor fraud**



**INDUSTRY**

Banking

**EMPLOYEES**

126.000

**TURNOVER**

28 B€

**LOCALIZATION**

65 countries

## CONTEXT

### NUMBER OF THIRD PARTIES

32.000

### THIRD PARTY COUNTRY

France

### TECHNICAL ENVIRONMENT

Oracle PeopleSoft

### INVOLVED TEAMS

IT, Procurement

Thanks to Trustpair,  
we've audited, cleaned  
and secured our vendor  
database. We're also  
**much more confident in  
our fraud detection and  
prevention capabilities.**



**Laurent Givair**  
P2P Technical Leader  
SG - Societe Generale

# SG - Societe Generale: vendor data security and fraud prevention challenges

Before Trustpair, SG - Societe Generale had never audited its vendor database and relied on SEPAMail Diamond for **vendor bank account validation**, which covered 40% of their database in France. The other 60% were controlled manually - through human call-backs.

The vendor database was not reliable and data authenticity wasn't guaranteed. **Risks of errors and fraud were elevated.**

Manual account validation checks were fallible and inefficient. **The source-to-pay wasn't protected against fraud.**

## GOAL 1

**Audit and correct the vendor database to prevent vendor fraud.**

## GOAL 2

**Streamline fraud prevention processes directly in the existing tool - Oracle.**

Before using Trustpair in Oracle, we controlled 40% of our third-parties through SEPAMail Diamond. The procurement team relied on phone calls to control the other vendors. This wasn't enough to prevent fraud and was **very manual and time-consuming work.**





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# Trustpair's answer


Après un premier audit et nettoyage du référentiel fournisseurs, Trustpair a été intégré sur l'interface Oracle de la SG grâce à son API et **les 32.000 fournisseurs ont été audités et nettoyés**. Des informations spécifiques ont été ajoutés à Oracle pour répondre aux besoins des équipes.

## 0 FRAUD EVENT


 New vendors are automatically and systematically controlled on Oracle. **Fraud risks are avoided.**

 Any change of vendor data during the payment chain is monitored and reported directly on Oracle. **The procure-to-pay process is secured.**

## A HEALTHY DATABASE

 42% of vendor data was erroneous. **Vendor database is now reliable and updated.**

## MORE EFFICIENCY

 100% of account validation checks are **automated**. No more phone calls for Procurement.

Trustpair really **adapted to our needs** on Oracle. Thanks to the integration, we were able to add specific features and information - the vendor status for example - on the Oracle interface. Trustpair really answered our users' needs.

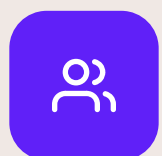


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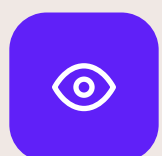
# Trustpair's added values according to SG - Societe Generale



A clear and painless API roll-out and deployment, in less than 2 months.



A dedicated team mobilized with a project manager, a day-to-day support team and frequent review committees.



Extensive product personalization with specific modules built in for the Oracle interface.



Intuitive and easy-to-use features allowing for a quick handling of the solution.

What our users spotted right away is **how easy the platform is to use.** It doesn't require extensive training and is really intuitive!



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SG - Societe Generale

# Trustpair, the leading solution in vendor fraud prevention

Founded in  
2017

+110  
Employees

Rétention  
client 99%

300+  
Clients

They trust us:

KERING

BOLLORE

transdev  
the mobility company

Air Liquide

DANONE

NOVARTIS

Nexans

BALMAIN  
PARIS

Recommended by leaders of the ecosystem

SAP

ORACLE

Kyriba

Jiapason

Exalog

SAP Ariba

ivalua

coupa

JAGGAER

Sage

SG

NATIXIS  
INVESTMENT MANAGERS

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CORPORATE & INVESTMENT BANK

UniCredit

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